



March 26, 2026

To: All Lusid Customers

From: LaBree Truesdale

Re: Lusid Price Increase effective March 27, 2026

As we are all aware, the chemical industry continues to experience unprecedented times of price increases due mostly to worldwide conflicts creating supply and price instability. These increases are across all areas that contribute to the cost of production: raw materials, transportation costs, and customs and tariffs.

The raw material issues have forced allocations on numerous raw materials which are used to manufacture our finished goods. Our suppliers have declared Force Majeure on multiple products, allowing them to increase product pricing without notice.

Transportation costs are rapidly increasing domestically, with some increases topping 50% year over year. Worldwide logistics issues have also increased ocean container freight and transportation costs.

Steel and aluminum containers are now subject to 50% tariffs.

All these items combined have caused significant increases in our production costs and will force Lusid to increase pricing on all product lines, with the new pricing taking effect on Friday, March 27, 2026, at 5 PM MDT. The weighted average of the price increase is 9.8%.

We will update all price lists in the coming week. Lusid will not offer price protection orders on any lines. Only orders received at Lusid by 5 PM MDT on March 27, 2026, will have old pricing honored. New product pricing will be in effect thereafter.

All of us at Lusid sincerely appreciate your business, and count on your understanding and continued support.